



Tap our ideas.

Contact our National Sales Group

(800) 500 - 8256 salesteam@flostor.com www.flostor.com

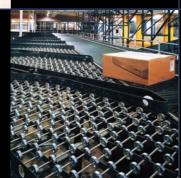
21371 Cabot Boulevard Hayward, CA 94545











Ideas that Help

Bob WeeksPresident
Founded FloStor in 1983

"I see my role as focused on the future of materials handling strategies. This way, I can bring to our customers a competitive advantage in their manufacturing and distribution operations. I have found that being a technology leader also keeps members of the FloStor family engaged in our work. Beginning with Conveyors & Casters in 1979, it's always been about going beyond the conventional."

Nearly everyone agrees that a certain amount of automation is a good thing. But how much automation?

Which software? What hardware? And who can you ask for help?

The answer to all of these questions is FloStor.

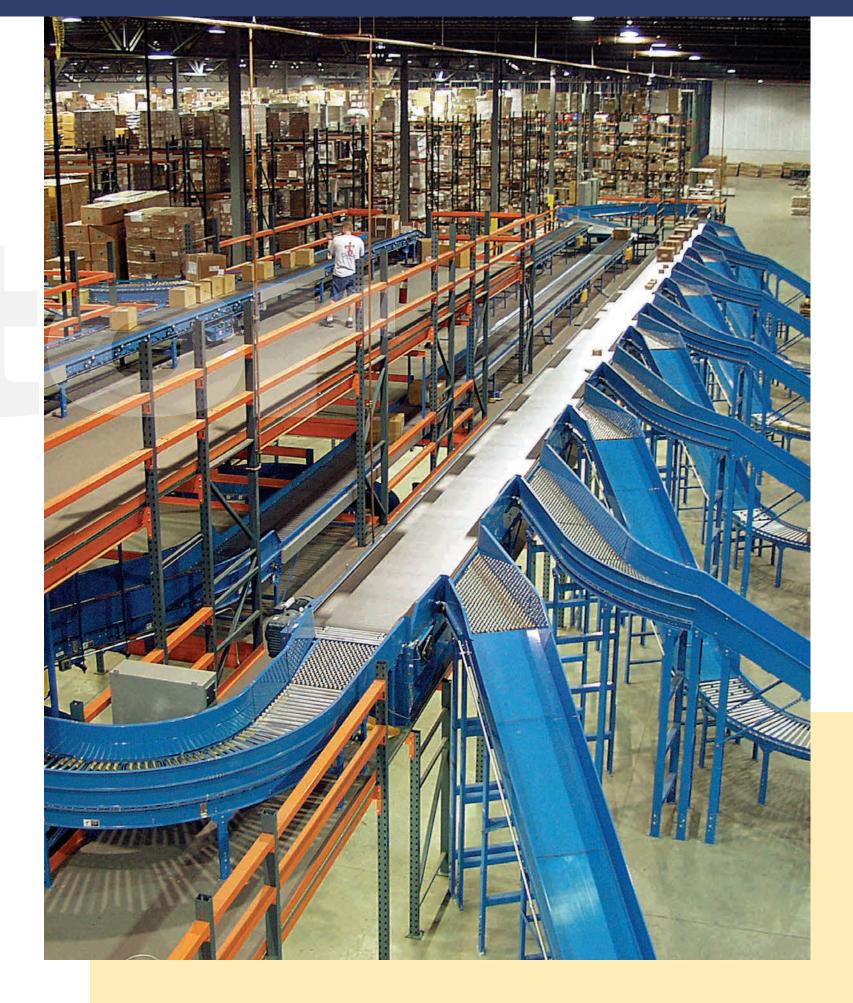
We have the products, the people, and the proven performance record to help you deploy the appropriate level of automation for your operation.

Without disruption. Without replacing old problems with new ones. And all within budget.

Plus every job, whether it's a simple section of conveyor or a multi-million dollar, multi-vendor, automated system, receives the same attention to detail from initial consultation to final acceptance.



FloStor helped QSC Audio triple its production capacity, earning the 11th annual Award for Manufacturing Excellence from Modern Materials Handling magazine.



Ideas that Make a Difference

Eric LandtbomDirector of Systems Sales

"Smart business people need to find quality vendors who provide reliable equipment and controls. Flostor has established relationships with equipment suppliers and partners that make this possible. We make sure that our clients have what they need to run their business with maximum efficiency and reliability."

The professionals at FloStor Engineering approach each project with a single goal in mind: your satisfaction. And they'll do whatever it takes to reach that goal.

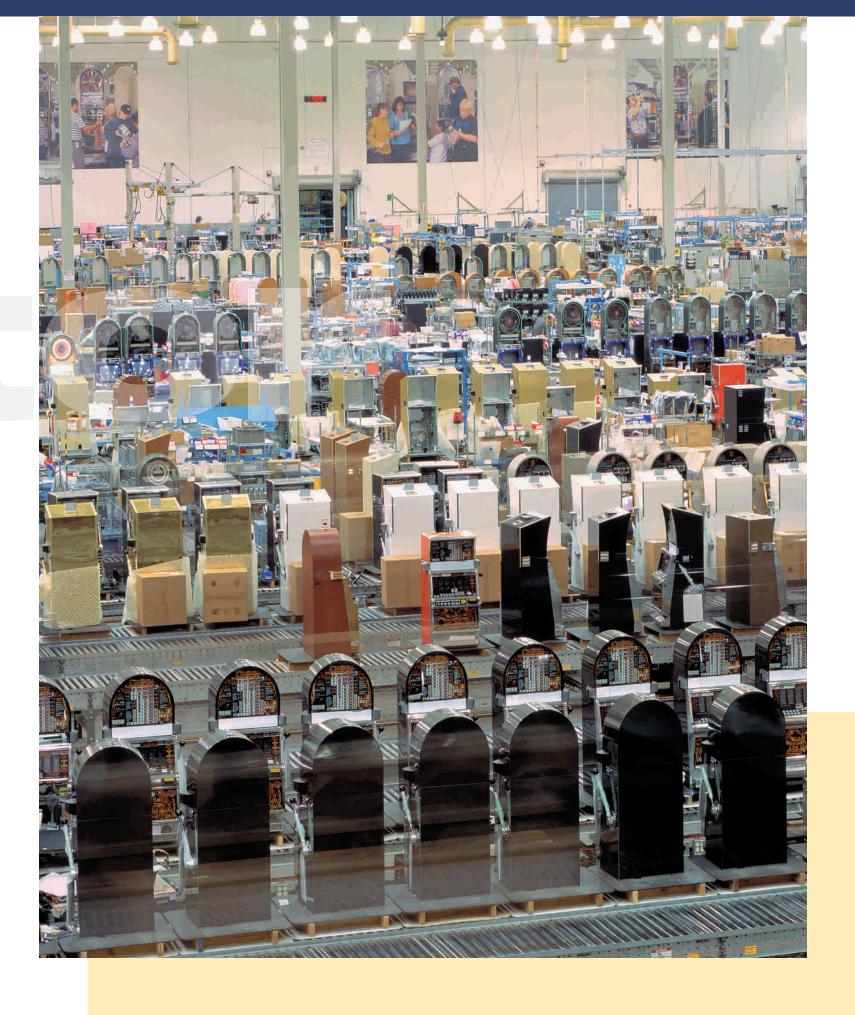
They'll design, engineer, and manufacture devices such as Automated Inserter/Extractor Robots which have been used by world class manufacturers to transform a standard carousel into an Automated Storage and Retrieval System useful for WIP buffers and small parts kitting.

Our engineering team is constantly finding new ways to solve old problems. Transfers, diverters, stops, spurs, and lifts are developed, tested, and refined in our shop before they ever appear in your system.

In short, we do everything possible to make sure you're 100% satisfied with every FloStor project.



FloStor worked with Prima Frutta to package millions of cherries without going bananas.



Putting *Ideas* To Work

We work closely with various leading manufacturers to make your solution a reality. Manufacturers include virtually every top name, from Hytrol Conveyor and SSI Schaefer to Allen Bradley. We also have strategic alliances with established software firms to deliver the integrated system you require.

Furthermore, we work closely with your people to make sure any concerns they may have are answered every step of the way. In fact, many of our customers with limited industrial engineering resources rely heavily on our staff to supplement their design team.

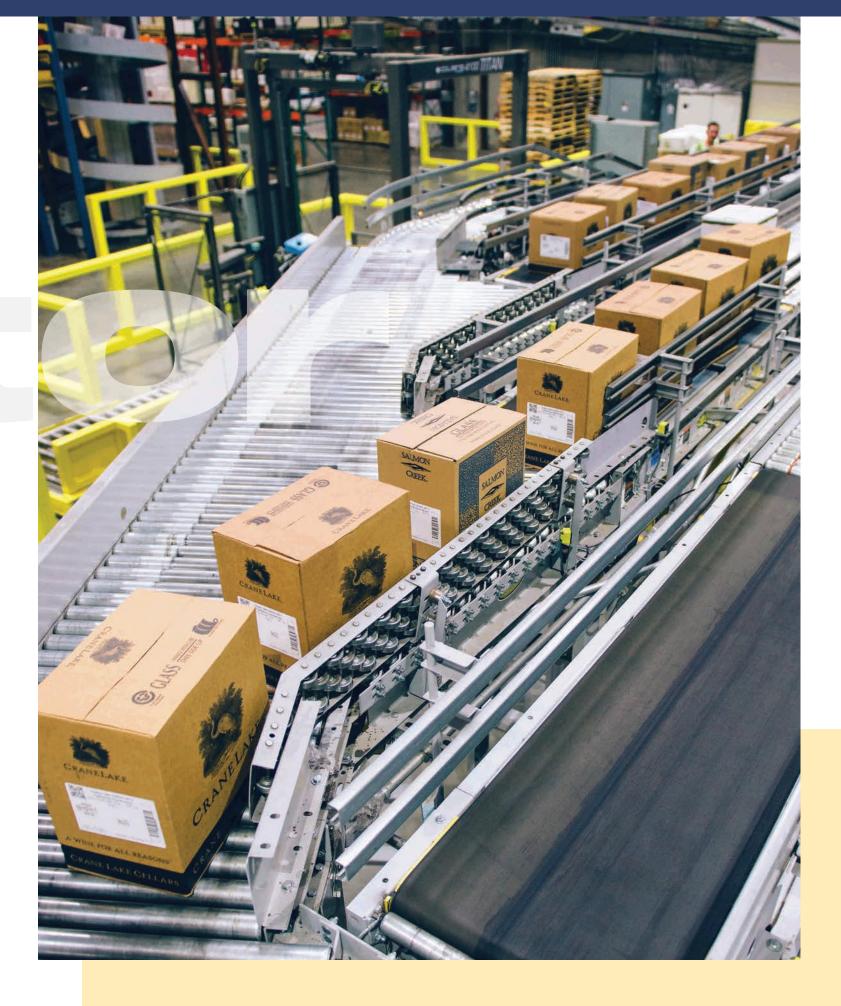


John Andrews
Senior Project Manager

"At FloStor we tackle material handling challenges as opportunities. Our team approach to customer focused design begins by seeking an understanding of the customer's project vision. This often requires thinking outside the box to develop innovative solutions. It is very rewarding to see our customer's vision come to life and exceed their expectations."

FloStor and Peet's Coffee & Tea celebrate the groundbreaking for a new mail order distribution center. FloStor has supported Peet's successful fulfillment system since the company's internet sales began in 1996.





Total Performance is the Whole *Idea* at FloStor

Our job doesn't stop once your system is up and running. Instead, we prefer to make every relationship with every customer ongoing. So whether you contact us for your initial consultation or call us with questions later on, you can be sure we'll be there to help. Full-time, full service. That's the FloStor Promise.



Sam WeeksDirector of Operations

"FloStor has a reputation with its customers and within the industry for providing world class material handling solutions. I am grateful and excited to oversee proposed solutions that become a reality and most importantly make our customers efficient and successful."

Flostor automated La Tortilla's packaging lines with a system capable of loading product into various size containers quickly and efficiently. The system helped solve a labor shortage issue.











Innovation Support

Products and Services

Components

Accumulation Conveyor Automated Guided Vehicles (AGV) Automated Storage & Retrieval Systems (ASRS) Carousel Storage Systems Conveyor Systems **Ergonomic Lift Assists Ergonomic Workstations** ESD and Cleanroom Systems Flexible Assembly Systems Mezzanines Order Picking / Kitting Packaging Equipment

Palletizers — Conventional and Robotic PC & PLC Controls Pick-to-Light Robotic Case Packing Robotic Workcells **Shipping Systems Sortation Conveyor** Storage Rack / Flow Rack / Pallet Rack Tray & Tote Handling Vertical Lifts Vertical Storage Systems Workstations & Carts

Pallet Handling Systems

Design, Installation, & Maintenance

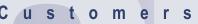
3D CAD Engineering

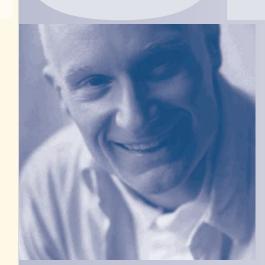
24/7 Service

Concept Development Controls Design Industrial & Mechanical Design Time Studies Plant Layout Prototyping Services Seismic Permitting Controls & Electrical Installation Mechanical Installation Pneumatic & Hydraulic Systems Installation **Project Management** Preventive Maintenance Turnkey Responsibility









Pharmaceutical / Biotechnology

Becton Dickenson BioRad Laboratories Fresenius Genentech Glaxo / SmithKline Lifescan McKesson Stanford Medical Labs Stryker Endoscopy Thermo Fisher

Distribution Agron Amazon Apple Autozone Bebe **Bronco Winery** Byer California

Carquest Car Sound **CSS** Recreation Crown Bolt

Disney Dole Fresh Vegetable Fox Racing

Gap Stores Goodwill Illuminations

Jameco K&N Filters Lemans

Metro Auto Mever Newegg

NetFlix Parts Canada Regal Corporation

Passion Parties Rite Aid

Ross Stores Sanmar Slakey Brothers Stryker Endoscopy

Sutter Home Syncreon Summit Racing

United Stationers Valley Media WFS wine com

Xilinx

M&R Packing

McCormick & Company Morada Produce Mothers Cake and Cookies

Otis Spunkmeyer Peet's Coffee and Tea Pine Ridge Winery Prima Frutta Rivermaid Ruiz Foods Sara Lee Silgan Closures Sun-Maid

The Quaker Oats Company

Treasury Wine Tyson Foods Sara Lee Sun-Maid **Taylor Farms**

The Clorox Company The Hess Collection Winery The Quaker Oats Company

Tyson Foods

Manufacturing

Car Sound Cooper B-Line Crane Plastics Daikin

Dana Corporation Devcon

Eastman Chemical

Engelhard FMC Technolgies Ford Motor Company **General Motors**

Goodyear Tire & Rubber Honda Motor Company

Injex Industries International Paper Johnson Controls

Kelly Moore Nissan Motor Company

Optical Coating Laboratory Oroca Business

Pacific Gas & Electric QSC Audio Rolls Royce Engine Services

Silgan Tesla Tempurpedic Tovota Trane **United Airlines** **Life Sciences**

Bayer Becton Dickenson

BioRad Laboratories Fresenius

Genentech

Glaxo / SmithKline Lifescan

McKesson

Stanford Medical Labs Stryker Endoscopy Thermo Fisher

Parcel Delivery

Amazon DHL

Federal Express Golden State Overnight

OnTrac UPS

US Postal Service

Retail

Computerware Fisher Development Gap Stores JC Penney Longs Drugs Pottery Barn Ross Stores Shutterfly.com

Walgreens

Electronics Assembly

Applied Materials Hewlett-Packard

Hitachi IBM Intel

Japan Cash Machine International

Game Technologies KAO Infosystems

Komag Lockheed Martin Aerospace

Lucent Technologies

Micro Center Mitsubishi Electronics Novell Oracle

Paramit Pelco

Penguin Computing **QSC Audio Products**

Seagate Technology

Shutterfly Solectron

Sony Electronics Tektronix Varian Associates

Yamaha

Xerox

Zhone Technologies Zollner Electronics

Xilinx Zycon

Food Handling

American Licorice Apffels Coffee

Bronco Winery C&H Sugar Canandaigua Wine The Clorox Company

Darigold Del Monte Foods Dole Fresh Vegetable

The Hess Collection Winery Impossible Foods

Kraft General Foods La Tortilla